

# 2016 Inaugural Celebration & Awards Ceremony

Thursday, November 17, 2016  
Ramada Hotel  
Bismarck, ND

## and 2016 Annual Report



# *Bismarck Mandan Board of REALTORS®*

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## *“100 Years of Distinction” S p o n s o r s*

### *Diamond Table Sponsors (\$750)*

Alliance Real Estate	Dakota Community Bank & Trust
American Bank Center	Gate City Bank
Bismarck Title Company	Integra Realty Group
BNC Bank	MSM Realty
Chapman & Chapman	North Dakota Guaranty & Title Co.
Cornerstone Bank	Quality Title
Dakota Appraisal & Consulting, Ltd	

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Century 21 Landmark Realty	US Bank
Century 21 Morrison Realty	

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Capital Credit Union	Plains Commerce Bank
eLendingNow	Security First Bank

### *Emerald Sponsors (\$100)*

Bremer Bank	Railway Credit Union
Keller Williams Roers Realty	RE/MAX Capital
Meridian Land Surveys	Trademark Realty
Northwest Realty	

### *Pearl Sponsors (\$50)*

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Bismarck Tribune  
Maier Appraisals  
Prime Property Inspections

### *Onyx Sponsors (\$25)*

North Dakota Housing Finance Agency

# *Bismarck Mandan Board of REALTORS®*



One hundred years ago, the term "REALTOR®" was adopted by the National Association of REALTORS® (NAR) to identify members of a group of individuals deeply committed to integrity, community, and protecting the American Dream of property ownership. This was a revolutionary perspective in 1916. The real estate landscape a century ago was vastly different: chaotic, unregulated, and without even the most basic consumer protections. "Buyer beware" was the law of the land. Fortunately, REALTORS® stepped up and changed an entire industry. REALTORS® hold the power in protecting the American Dream, advocating for property ownership and vibrant communities.



**Master of Ceremonies:** Josh Askvig  
State Director, AARP  
Bismarck City Commissioner

Welcome – Josh Askvig

Invocation & Pledge of Allegiance – Arlene Volk

Dinner

Recognition of 2016 Volunteers – Amy Hullet, 2016 President

Recognition of Retiring Officers & Directors – Amy Hullet, 2016 President

Installation of Officers & Directors – Cindy Harvey, NDAR President

Passing of the Gavel and Presentation of 2017 President's Pin – Amy Hullet, 2016 President

Presentation of Past President's Award – Tricia Schlosser, 2017 President

President's Comments – Tricia Schlosser, 2017 President

Affiliate of the Year Award Presentation – Barb Bakken, 2015 Recipient

REALTOR® of the Year Award Presentation – Tricia Schlosser, 2015 Recipient

Closing – Josh Askvig

# *Bismarck Mandan Board of REALTORS®*

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## *President's Message* *Amy Hullet, 2016 President*



Webster's dictionary defines resilient as, "able to withstand or recover quickly from difficult decisions." As I reflect on the last year, resilient seems like a good word. When we started 2016, some were not optimistic about the state of the housing market or the economy in North Dakota. The commodity markets were in a downturn, the legislature went into special session to address budget deficits, and everyone hunkered down for the economic storm...that never really came.

In 2016 Bismarck-Mandan and North Dakota turned a corner. Thanks to a diverse economy, things slowed but did not stall; and, today the state has 15,000 job openings. Increased inventory in the real estate market has created a healthier market with housing prices and sales which remained stable. While the legislature will have a tough 2017 session, commodity prices seem to have bottomed, and North Dakota is positioned well to weather whatever the future holds.

In taking a look at the past year in our local REALTOR® Association, you would not guess that there was any uncertainty in our midst. Some indicators are: the membership grew by 55 REALTORS® and plans are in place to remodel the REALTOR® building – and to set aside funds for the purchase of a new building in the future. In addition, the generous, kind hearts and spirits of REALTORS® and Affiliate members was most evident when we knocked it out of the ballpark with year's food drive for the United Way Backpack Program. Then members came forward with a strong show of support for the Go2Bag campaign for students in transition. We continue a united effort to ring the bells for the Salvation Army on the first Friday in December during North Dakota's REALTOR® Ring Day. Our association and our members are involved, strong, and amazing.

This year was not about one particular thing. It was about putting things into motion that would build a strong association for the future and one that will be a vital part of our communities as we continue to grow with Bismarck-Mandan. Nor was this year about any one person, group, or committee. So many people accomplished so many great things as is reflected in this annual report. I hope you share the pride of accomplishment as you read through the following pages highlighting the results and accomplishments of your REALTOR® Association.

It's time to say "thank you" to those who were there with me throughout the year. First, to our dedicated leadership and Board of Directors. Your dedication to attending the monthly meetings and engaging in meaningful and respectful discussion was priceless and very much appreciated. To all of the volunteers and committee members who also attended meetings, worked on special projects, and shared ideas - we certainly couldn't have done it without you. You all are what makes this association successful. To the Board Office staff – thank you for the support to the committees and for carrying out the operations of the association.

I will forever feel privileged to have served as your president in 2016. Thank you for the opportunity.

## *2016 Board of Directors*

President	Amy Hullet, Century 21 Landmark Realty
President Elect	Tricia Schlosser, Century 21 Morrison Realty
Vice President	Mary Shelkey-Miller, MSM Realty
Past President	Kristin Oban, Century 21 Morrison Realty
NDAR Director at Large	Judy Maslowski, Bianco Realty
Directors	Terri Benson-Holmstrom, Alliance Real Estate
	Karin Haskell, Alliance Real Estate
	Jamie McLean, Integra Realty Group
	Lore Schneider, Century 21 Morrison Realty
	Pat Vannett, Alliance Real Estate
	Tom Wellin, Century 21 Morrison Realty

## *Staff*

Nancy Deichert, RCE, Executive Director  
Heather Haadem, MLS Specialist & Administrative Assistant  
Robyn O’Gorman, shared staff support with NDAR

*A special thank you to the staff of the North Dakota Association of REALTORS® for serving as a valuable resource and ongoing support to our association, members, and staff:*

Jill Beck, CEO  
Jane Marum, Admin/Membership Director  
Nancy Willis, Government Affairs Director  
Robyn O’Gorman, Administrative Assistant

# *Bismarck Mandan Board of REALTORS®*

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## *NAR Core Standards for Associations of REALTORS®*

As a REALTOR® Association, in order to maintain its charter with the National Association of REALTORS®, we, and the other REALTOR® Associations, had until June 30 of 2016 to meet certain requirements established by NAR. Fortunately for our membership, we have had bright, visionary leaders who have had us on the right path; and therefore, our association had to make very few updates and changes to meet the Core Standards.

Following are the standards in summary format as they were enhanced in 2016.

### **Code of Ethics**

Associations will...

- ✓ monitor members' completion of Code of Ethics courses.
- ✓ Provide new and continuing member Code of Ethics training.
- ✓ provide enforcement processes for the Code of Ethics and for Arbitration requests.
- ✓ provide mediation options when requested.

### **Advocacy**

Associations will...

- ✓ include the option to remit RPAC and PAF investments on dues renewal invoices.
- ✓ distribute information on the value of investing in these funds.
- ✓ encourage members to participate in calls for action.
- ✓ support REALTOR® Party "vote-act-invest" goals.
- ✓ use REALTOR® Party Resources.

### **Consumer Outreach**

Associations will...

- ✓ be the "voice for real estate" with the media and other avenues.
- ✓ promote the value of REALTORS®.
- ✓ enhance the image of REALTORS® through community involvement.

### **Unification and Support for the REALTOR® Organization**

Associations will...

- ✓ retain legal counsel.
- ✓ maintain necessary corporate documents.
- ✓ review the association's strategic plan.
- ✓ Association Executive shall complete six hours of education in real estate association professional development annually.
- ✓ Promote the importance of the overall value of all levels of the REALTOR® Association.
- ✓ Assure proper dues reporting and collection.
- ✓ Invite LFRO licensees to participate in political advocacy.

# *Bismarck Mandan Board of REALTORS®*

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- ✓ review membership records semi-annually.
- ✓ provide at least one professional development opportunity for members.
- ✓ conduct or promote REALTOR® safety.
- ✓ Provide leadership development resources for elected leaders.
- ✓ Conduct annual performance evaluation of Executive Director.

## **Technology**

Associations will...

- ✓ maintain an interactive web site with links to NDAR, NAR, and professional standards information.
- ✓ use email to communicate with members.

## **Financial Solvency**

Associations will...

- ✓ adopt policies to ensure the fiscal integrity of the association's financial operation.
- ✓ conduct an annual financial review.
- ✓ assure bylaws and MLS rules and regulations are approved by NAR every two years.
- ✓ file legal and tax documents in a timely manner.



# *Bismarck Mandan Board of REALTORS®*

## *2016 Committees*

### **Board of Directors**

Amy Hullet, President  
Tricia Schlosser, President-elect  
Mary Shelkey-Miller, Vice President  
Kristin Oban, Past President  
Terri Benson Holmstrom  
Karin Haskell  
Judy Maslowski  
Jamie McLean  
Lore Schneider  
Pat Vannett  
Tom Wellin

Marlene Krebsbach  
Jon Leet  
Judy Maslowski  
Jamie McLean  
Suzy Pflieger  
Nikki Pokrzywinski  
Tricia Schlosser  
Erin Schmitz  
Ann Sharp  
Tami Stecher  
Heather Welle  
Becci Wheeler

Kristin Oban  
Tricia Schlosser

### **Building Task Force**

Jamie McLean, Chair  
Mike Bohrer  
Scott Breidenbach  
Greg Larson  
Kristin Oban  
Lisa Waldoch  
DeLynn Weishaar  
(Made up of members from around the state to include representation of NDAR)

### **Bylaws Committee**

Lynnell Strothman, Chair  
Greg Larson  
Tricia Schlosser  
Mary Shelkey-Miller

### **Cloud Crowd**

Mike Bohrer, Chair  
Kamie Ensz, Vice Chair  
Kristi Bohl  
Beth Boustead  
Charlotte Erickson  
Ray Heck  
Heidi Hilzendeger  
Jamie McLean  
Kristina Schwab  
Jane Thoele

### **Education Committee**

Tom Wellin, Chair  
Jackie Andahl, Vice Chair  
Ann Andre  
Duane Bentz  
Josh Blikre  
Beth Boustead  
Janel Buchholtz  
Natalie Eckes  
Greg Grabs  
Jeni Grunseth  
Kelsi Hach  
Amy Hullet  
Monica Kirkeide

### **Government Affairs Committee**

Greg Larson, Chair  
Sandy Blair  
Kristi Bohl  
Cindy Cooper  
Brenda Foster  
Ray Heck  
Dave Hoerner  
Jack Kavaney  
Dennis Kraft  
Jamie McLean  
Desri Neether  
Philip Nelson  
Vicki Roller  
Heidi Rue  
Tricia Schlosser  
Mary Splichal  
Dean Thiery  
Arlene Volk  
Ron Volk

### **MLS Committee**

John VanMiddlesworth, Chair  
Jason Schmidt, Vice Chair  
Edie Bachmeier  
Kristi Bohl  
Kerry J. Carpenter  
Kathy Feist  
Jeni Grunseth  
Kristin Oban  
Beth Posey  
Tricia Schlosser  
Bob Schmidt  
Mary Shelkey-Miller  
Suzy Shook  
Carol Simenson

### **Nominating**

Pat Vannett, Chair  
Dean Thiery, Vice Chair  
Pam Hanson  
Tammy Lapp-Harris  
Greg Larson  
Judy Maslowski

### **Professional Standards/Grievance**

Mary Splichal, Pro Standards Chair  
Wade Bachmeier, Grievance Chair  
Ann Andre  
Roxie Auck  
Lavata Becker  
Kristi Bohl  
Janel Buchholtz  
Kerry J. Carpenter  
Cindy Cooper  
Rochelle Eick  
Karen Fleck  
Jeni Grunseth  
Kelsi Hach  
Karin Haskell  
Ray Heck  
Dave Hoerner  
Sue Jacobson  
Monica Kirkeide  
Jamie McLean  
Austin Muth  
John Myers  
Desri Neether  
Pam Oase  
Kristin Oban  
Suzy Pflieger  
Vicki Roller  
Danielle Schaefer  
Ann Sharp  
Kristin Schlosser-Eisenzimmer  
Heather Schmidt  
Mary Shelkey Miller  
Jane Thoele  
Shirley Thomas  
Ann Trom  
John VanMiddlesworth  
Pat Vannett  
Arlene Volk  
Ron Volk

### **Program Committee**

Barb Bakken, Chair  
Lisa Liken, Vice Chair  
Heidi Bergland  
Shannon Burgad  
Natalie Eckes  
Rochelle Eick  
Susie Franklin  
Pam Gange  
Pam Hanson  
Amy Hullet  
Monica Kirkeide



# *Bismarck Mandan Board of REALTORS®*

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Rob Knoll  
Marlene Krebsbach  
Tammy Lapp-Harris  
Chelsey Legg  
Lori Peter  
Blair Piccietti  
Nikki Pokrzywinski  
Beth Posey  
Heidi Rue  
Karli Skjeret  
Tammy Skogen  
Tami Stecher  
Kristyn Steckler  
KerryAnn Thompson  
Amy Torgerson  
Ann Trom  
LeAnn Westgard

## **Public Relations**

Karin Haskell, Chair  
Desri Neether, Vice Chair  
Terri Benson-Holmstrom  
Cindy Cooper  
Gail Flom  
Brenda Foster  
Robin Gates  
Dennis Kraft  
Jon Leet  
Chelsey Legg  
Blair Picchietti  
Heidi Rue  
Heather Schmidt  
Ann Sharp  
Karli Skjeret

Mary Splichal  
Sarah Tarver  
Amy Torgerson  
Heather Welle

## **RPAC** (Realtors® Political Action Committee)

Terri Benson-Holmstrom, Chair  
Brenda Foster, Vice Chair  
Janel Buchholtz  
Shannon Burgad  
Gail Flom  
Karin Haskell  
Amy Hullet  
Dennis Kraft  
Greg Larson  
Lisa Liken  
Philip Nelson  
Lori Peter  
Mary Shelkey Miller  
Suzy Shook  
Ron Volk  
Debby Wisdom

## **REALTOR® and Affiliate of the**

**Year** (comprised of the last five winners of each award)

Lynnell Strothman  
Amy Hullet  
Barb Bakken  
Dennis Kraft  
Laurie Wentz  
Marlene Krebsbach  
Erin Schmitz  
Greg Larson

Kristi Bohl  
Tricia Schlosser

## **REACT (Real Estate/Affiliates Care Team)**

Amy Hullet, Chair  
Lindsay Ahlgren  
Jackie Andahl  
Heidi Bergland  
Josh Blikre  
Shannon Burgad  
Mike Christianson  
Laura Dwyer  
Natalie Eckes  
Gail Flom  
Pam Hanson  
Jennifer Jordan  
Marlene Krebsbach  
Chelsey Legg  
Lisa Liken  
Judy Maslowski  
Kristin Oban  
Lori Peter  
Blair Pichhietti  
Beth Posey  
Erin Schmitz  
Lore Schneider  
Karli Skjeret  
Tammy Skogen  
Tami Stecher  
Amy Torgerson  
KerryAnn Thompson  
LeAnne Westgard



## *2016 Accomplishments and Highlights*

### Board of Directors/Leadership Team

- Conducted two broker meetings.
- Updated association and building insurance policies.
- Conducted New Member Orientations.
- Issued member communications (Weekly Updates and special notices).
- Held annual planning retreat with Board of Directors and Committee Chairs.
- Issued news releases on director and officer elections, award winners, market stats, provided filler stats for Hot Properties and for BMDA's monthly community stats report.
- Provided regular reports for NDAR meetings on Board activities.
- Participated in NAR Mid Year Meetings, Leadership Summit, NAR Annual Convention, and Government Affairs Institute.
- Attended MLS-related conferences with Clarity Consulting and Council of Multiple Listing Services.
- Participated in meetings hosted by The Chamber including Local Issues Committee meetings, State of the Cities Breakfast, Economic Forum, and Infrastructure Forums.
- Monitored Code of Ethics requirements and issued notices to members.
- Completed Core Standards application and received certification.
- Participated in NDAR meetings including RPAC training in Jamestown, planning retreat in Fargo, the REALTOR® Convention of the Dakotas, and meetings held in Bismarck-Mandan.
- Annual Financial Review was conducted by Mahlum and Goodhart and reported to the Board of Directors.
- Participate as members of NAR Multiple Listing Service Committee, a Core Standards Focus Group of small associations, and the NAR AEC Work Group on Leadership Development.
- Presented at local service club meetings.
- Participated in BMDA roundtables and BMDA annual meeting.
- Conducted media interviews on housing inventory, United Way Backpack program, current market trends, property assessments, and held a news conference in conjunction with HBA
- 365 members renewed membership for 2016. The current membership count is 412 members.
- Welcomed 55 new REALTORS® (thru 11/2/16) and 3 new Affiliate members
- Provided a gift basket for a BMHBA fundraiser and a sponsorship for annual banquet.

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### Building Task Force

- Proposed building remodel for BMBOR and NDAR consideration.
- Previewed two buildings to consider for purchase.
- Recommended to BMBOR and NDAR that each association set aside funds for a future building purchase.

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### ByLaws Committee

- Proposed to combine the Grievance and Professional Standards Committees into one Professional Standards Committee from which both types of panels could be appointed.
- Changed Association Executive to Executive Director.
- Deleted the requirement to mail notice of meetings where Bylaws revisions will be voted on. (Notice is still required, however, it does not need to be mailed.)
- Provided for an additional representative on the NDAR Board of Directors based on current membership count.

# *Bismarck Mandan Board of REALTORS®*

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## **“Cloud Crowd” Technology Group**

- Created weekly Cloud Crowd Tips in the Weekly Update.
  - Researched, previewed a demo, and negotiated contract for a Single-Sign On program for members and recommended entering into a contract with Clarity Consulting for the service.
- 

## **Education Committee**

- Sponsored Code of Ethics Course with Trista Curzydlo as instructor with 72 attending.
  - Sponsored social media risk management course with Trista Curzydlo as instructor with 51 attending.
  - Offered Pricing Strategy Advisor certification course with 96 attending.
  - Hosted CRS 202 “Effective Buyer Strategies” Course, with 24 registered.
- 

## **Government Affairs Committee**

- Heard a post-session report following the special Legislative Session.
  - Discussed funding for infrastructure needs in Bismarck.
  - Heard reports on Interim Committee meetings.
  - Provided input on questions requested of candidates seeking RPAC support.
  - Participated in providing feedback on sign ordinance revisions and attended the Planning and Zoning Commission meeting.
  - Attended various City Commission meetings.
  - Discussed Legislative Impact Day and ways to encourage member involvement.
- 

## **MLS Committee**

- Approved various revisions to reports.
  - Took action to upgrade ActiveKeys to ExpressKeys.
  - Revised policy regarding photos in MLS.
  - Switched to a complaint-based audit system.
  - Heard information on coming technologies including AMP and Upstream.
  - Reviewed information on the Digital Millennium Copyright Act.
- 

## **Nominating Committee**

- Hosted eight interested members at an informational meeting. Guest speakers included Scott Breidenbach, Past NDAR President; and Cindy Harvey, NDAR President.
  - Submitted one name for Vice President and five names for two Directors positions, Desri Neether was elected Vice President for 2017; Darren Schmidt and Heidi Hilzendeger were elected as Directors for three-year terms on the Board.
- 

## **Professional Standards Committee**

- Adopted Citation Policy allowing for complaint filings without hearing for some violations of the Code of Ethics.
- A Grievance Panel determined it would serve as the Complainant regarding a withdrawn complaint.
- Held one Code of Ethics hearing.

# *Bismarck Mandan Board of REALTORS®*

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## **Program Committee**

- The Administrative Professionals Lunch featured speaker Trista Curzydlo, and assistants were recognized with a gift .
  - The Affiliate Appreciation Luncheon was a picnic style lunch. Door prizes were donated by agents and real estate offices, and Shawn Oban provided entertainment.
  - Planned the 2016 Inaugural Celebration and Awards Ceremony with the theme, “100 Years of Distinction”.
- 

## **Public Relations Committee**

- Developed a “good news” information piece to serve as a resource of positive talking points during a changing market.
  - Produced ad campaign involving tv, radio, social media, and digital options that ran during the spring and early summer.
  - Social media efforts continued throughout the year.
  - Placed “Celebrate” ads to congratulate award winners along with officers and directors, and to recognize REALTOR® Ring Day volunteers.
- 

## **REALTOR® of the Year/Affiliate of the Year Selection Committee**

- Selected this year’s REALTOR® of the Year and Affiliate of the Year.
  - Selected Amy Hullet as the Board’s candidate for the State REALTOR® of the Year competition.
- 

## **RPAC – REALTORS® Political Action Committee**

- Conducted a successful campaign raising a total of \$44,068
    - \$10,715 to RPAC with dues billing
    - \$3,680 to Issues Mobilization with dues billing
    - \$594 from Game of Skill and 50/50 Raffle
    - \$1,467 for Issues Mobilization & \$8,543 for RPAC raised from live and silent auctions during the kick-off lunch
    - \$8,377 for RPAC, from committee members making personal contacts
    - \$6,456 to Issues Mobilization from personal contacts
    - \$4,236 to RPAC & Issues Mobilization from the Phone Bank fundraiser
  - Applied for and received a grant from NAR to provide incentives for the campaign.
  - See investor list elsewhere in this publication.
  - Hosted the March membership luncheon featuring RPAC related presentation by Rick Clayburgh with the North Dakota Banker’s Association, and Scott Louser, REALTOR® and Legislator from Minot.
  - Hosted the chipping contest at the golf tournament with Homebuilders.
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# *Bismarck Mandan Board of REALTORS®*

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## **REACT (Real Estate/Affiliates Care Team)**

- Secured volunteers for nearly all shifts at all Bismarck-Mandan Salvation Army kettles for the 2015 REALTOR® Ring Day event sponsored by the North Dakota Association of REALTORS®. Raised over \$10,400 at Bismarck-Mandan kettles in 2015.
  - Conducted food drive for the United Way Backpack Program at the April luncheon, delivered to United Way, coordinated volunteers to pack bags and delivery to schools. The challenge between REALTORS® and Affiliates netted a win for the REALTORS® who brought in 17,054 items of food. Added to the Affiliates' contribution of 10,554 items, a total of 27,608 items were donated and provided nutritious food for 780 children.
  - Go2Bags and items were collected for students in transition. Over 1,600 items were donated and in excess of \$4,000 was donated by REALTORS® and Affiliate Members.
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## *Distinguished Service Awards*

*(Distinguished Service Awards are given at the discretion of the President.)*

### Recipient

Karin Haskell  
Cindy Cooper  
Grace Bennett  
Eugene Weekes  
Jill Beck  
Joe Sheehan  
Bill Schlosser  
Nancy Deichert

### Awarding President

Mary Splichal, 2009  
Mary Splichal, 2009  
Greg Larson, 2010  
Greg Larson, 2010  
Lynnell Strothman, 2011  
Dennis Kaiser, 2012  
Dennis Kaiser, 2012  
Kristi Bohl, 2013



## *Candidate for NDAR REALTOR® of the Year Representing Bismarck-Mandan Amy Hullet*

The local candidate for the NDAR REALTOR® of the Year is chosen based on involvement in the REALTOR® association at the state and national levels, and the candidate's local involvement in REALTOR® activities, business accomplishments, and civic involvement.



*Amy competed against six other nominees and was awarded the NDAR REALTOR® of the Year Award at the 2016 REALTOR® Convention of the Dakotas.*

# *Bismarck Mandan Board of REALTORS®*

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## *Champions of Affordable Housing (Awarded by the ND Housing Finance Agency)*

### **2015 Award Winners**

Shirley Thomas, Bianco Realty  
Kirsten Wilhelm, Keller Williams

### **2014 Award Winners**

Jim Jeromchek, Bianco Realty  
Lynnae Weidner, West River Realty  
Starion Financial

### **2013 Award Winners**

Judy Maslowski, Bianco Realty  
Sandy Retterath, Retterath Real Estate  
Dakota Community Bank  
Security 1<sup>st</sup> Bank  
Gate City Bank

### **2012 Award Winners**

Sandy Retterath, Retterath Real Estate

### **2012 Award Winners - continued**

Shirley Thomas, Bianco Realty  
American Bank Center  
Cornerstone Bank  
Capital Credit Union  
Gate City Bank

### **2011 Award Winners**

Judy Maslowski, Bianco Realty  
Shirley Thomas, Bianco Realty  
Capital Credit Union  
Cornerstone Bank  
Dakota Community Bank  
First Community Credit Union

### **2010 Award Winners**

Shirley Thomas, Bianco Realty  
Cornerstone Bank  
Dakota Community Bank

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## *Past Presidents*

1970	Leonard Super	1986	Bill Schlosser	2003	Vicki Roller
1971	Norm Steinle & Bob Morrison	1987	Barb Page	2004	Randy Hokenson
1972	John Tkach, Jr.	1988	Dick Schirber	2005	Jerry Janz
1973	Leo Heinz	1989	Wes Bailey	2006	John Van- Middlesworth
1974	Jack Kavaney	1990	Sheryl Zaun	2007/08	Doug Schonert (change in election year)
1975	Jack Kavaney	1991	Kathy Feist	2009	Mary Splichal
1976	Evelyn Ledebuhr	1992	Perry Weekes	2010	Greg Larson
1977	Bill Bianco	1993	Ed Knuth	2011	Lynnell Strothman
1978	Sylvia Hagen	1994	Jack Kavaney	2012	Dennis Kaiser
1979	Chuck Huber	1995	Jerry Engel	2013	Kristi Bohl
1980	Ken Austin	1996	Edie Bachmeier	2014	Bob Johnson
1981	Don Mann	1997	Arlene Volk	2015	Kristin Oban
1982	Jerry Schlosser	1998	Darcy Fettig	2016	Amy Hullet
1983	Cody Bahmiller	1999	Terry Stevahn		
1984	Pete Otte	2000	Dennis Kaiser		
1985	Fay Connell	2001	Linda Hixson		
		2002	Kerry J. Carpenter		

# *Bismarck Mandan Board of REALTORS®*

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## *2015 REALTOR® of the Year*

### **Tricia Schlosser**

The REALTOR® of the Year Award recognizes a member for their involvement in the Bismarck Mandan Board of REALTORS®, for their business accomplishments, for their civic activities, and for their REALTOR® spirit.

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## *Past REALTORS® of the Year*

2015	Tricia Schlosser	1992	William F. Bianco
2014	Kristi Bohl	1991	Perry W. Weekes
2013	Amy Hullet*	1990	Yvonne Huber
2012	Lynnell Strothman	1989	Barb Page
2011	Greg Larson	1988	Kay Hruby-Schlosser*
2010	Arnie Kosobud	1987	Fay Connell
2009	Kerry J. Carpenter	1986	Bill Schlosser*
2008	Kathy Feist	1985	Pete Otte
2007	Candace Christianson	1984	Cody Bahmiller
2006	Vicki Roller*	1983	Jerry Schlosser
2005	Mary Splichal	1982	Don Mann
2004	Dennis Kaiser	1981	Bob Willer*
2003	Arlene Volk*	1980	Bill Daniel
2002	Terry Stevahn	1979	Chuck Huber
2001	Linda Hixson	1978	Sylvia Hagen
2000	Perry Weekes*	1977	Claus Lembke (Fargo Board)*
1999	Ron Volk*	1977	Evelyn Ledebuhr
1998	Jack Kavaney*	1976	Louis Temme
1997	Arlene Volk	1975	Jack Kavaney
1996	Fred Rusch	1974	Jack Kavaney
1995	Ed Knuth	1973	Dick Schirber
1994	Jerry Engel	1972	Dan Halvorson*
1993	Jerry Schlosser	1971	Roland Gorder

*\* Also recognized as State REALTOR® Of the Year*

# *Bismarck Mandan Board of REALTORS®*

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## *2015 Affiliate of the Year*

### **Barb Bakken**

**The Affiliate of the Year Award recognizes a member for their involvement in the REALTOR® association, for their business accomplishments, and for their civic activities.**

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## *Past Affiliates of the Year*

2015	Barb Bakken, American Bank Center	Mortgage
2014	Dennis Kraft, Security First Bank	2000 Sylvia Burgess, ND Housing Finance
2013	Laurie Wentz, ND Guaranty & Title	1999 Ken Knodel, Kirkwood Bank
2012	Erin Schmitz, ND Guaranty & Title	1998 Lynn Klein, Gate City Bank
2011	Marlene Krebsbach, U.S. Bank	1997 Mike Wolf, Norwest Bank
2010	KerryAnn Thompson, Dakota Community Bank & Trust	1996 Casey Chapman, Chapman & Chapman, PC
2009	Tim Pearson, ND Guaranty & Title	1995 Kathy Sickler, Norwest Bank
2008	Nadine Schaff, American Bank Center	1994 Pete Otte, Capitol City Advertising
2007	Joe Sheehan, Cornerstone Bank	1993 Joe Ibach, Dakota Appraisal
2006	Gail Fiechtner, Dakota Community Bank	1992 Howard Malloy, Bismarck Title Company
2005	Debby Wisdom, Dakota Community Bank	1991 Jim Horner, ND Guaranty & Title Company
2004	Jon Leet, Cornerstone Bank	1990 Shirley Berry, Bismarck State Bank
2003	Jeff Gerving, Gate City Bank	
2002	Lisa Carlson, Wells Fargo Home	



# Bismarck Mandan Board of REALTORS®

## 2016 RPAC and Issues Mobilization Investors (updated 10/28/2016)



### Crystal R

Amy Hullet

### Sterling R

BMBOR

Nancy Deichert

Karin Haskell

Greg Larson

Judy Maslowski

Vicki Roller

Tricia Schlosser

Mary Shelkey-Miller

Chad Wachter

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First International Bank

Terri Benson-Holmstrom

K&L Realty

Kristi Bohl

Jamie McLean

Casey Chapman

Crystal Neumann

Cornerstone Bank

Kristin Oban

Kathy Feist

Carol Simenson

Darcy Fettig

### Capital Club

Ann Andre

Brenda Foster

Desri Neether

Roxie Auck

Amy Fredrickson

Barb Orr

Bismarck Title

Amy Helphrey

Quality Title

Janel Buchholtz

Kyle Holwagner

Jerry Schlosser

Kerry Carpenter

Sue Jacobson

Lore Schneider

Patsy Chapman

Kelvin Hullet

Mary Splichal

William Daniel

Les Kern

Lisa Waldoch

Deborah Ellison

Patrick Koski

Jeff White

Kamie Ensz

ND Guaranty & Title Co.

Denise Ziegler

### 99 Club

Deb Aberle

Duane Bentz

Jamie Christensen

Jackie Andahl

Mike Blazek

Candace Christianson

Edie Bachmeier

Mike Bohrer

Cindy Cooper

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Susan Borud

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Shanon Burgad

Steve Deichert

Lori Becker

Bill Chaussee

Lori Doerr

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JR Fischer	Mark Larson	Sarah Tarver
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Gail Flom	Lisa Lindberg	KerryAnn Thompson
Chris Fraser	Carol Lindsey	Cathy VanMiddlesworth
Robin Gates	Joel Maixner	John VanMiddlesworth
Tina Grade	Andra Miller	Kevin Vannett
Jim Guttormson	Jessica Morey	Pat Vannett
Pam Hanson	Judy Moritz	Tanya Vetter
Jennifer Hatzenbuhler	Marita Olson	Arlene Volk
Heidi Hilzendeger	Cary Otterness	Ron Volk
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Dave Hoerner	Christine Rivinius	Amy Washkovick
Jane Hoge	Alice Schmalz	Gene Weekes
Kevin Holmstrom	Darren Schmidt	Perry Weekes
Jeff Holte	Erin Schmitz	Heather Welle
Roland Huber	Doug Schonert	Thomas Wellin
Dennis Kaiser	Jamie Sorenson	Doug Wentz
Dawn Kopseng	Kristyn Steckler	Kevin Willis
Arnie Kosobud	Janice Stein	Debby Wisdom

### 49 Club

Jana Abel	Alma Heid	Lunette Lipp Sando	Fred Rusch
Paige Anderson	Mike Heinsohn	Pat Maddock	Bill Schlosser
Cameron Bachmeier	Tim Herrmann	Kathy Maier	Bob Schmidt
Barb Bakken	Brandon Hoffman	Melanie Marchus	Jason Schmidt
Holly Blomquist	Tyler Hofland	Patty Mattson	Keana Schuler
Cassie Bowers	Chuck Huber	Greg Mayer	Kristina Schwab
Donna Chommie	Michael Ilse	Philip McKenzie	Travis Schweitzer
Regina Crothers	Steven Ilse	James Michela	Rae Ann Seibel
William Dobyns	Gayle Jangula	Gary Moon	Ann Sharp
Nicole Dockter	Joseph Jennings	Chris Morris	Tammy Skogen
Ramona Dockter	Jim Jeromchek	Pam Oase	Brenda Smith
Daniel Eastgate	Fran Joersz	Mary Ellen Parker	Mario Spasovski
Randall Fix	Jack Kavaney	Charles Parkhouse	Tami Stecher
Dot Frank	Daryl Kerzman	Lori Peter	LeAnn Steidl
Bob Gietzen	Monica Kirkeide	Hal Peterson	Heather Stromme
Heather Goldammer	Susy Kontos	Suzy Pfliiger	Kimberly Sundquist
Amanda	Dennis Kraft	Melanie Pierson	Amy Torgerson
Grosgebauer	Tammy Krein	Marlette Pittman	Dale VanderVorst
Kelsi Hach	Ken Lang	Sandra Retterath	Tom Weisbeck
Craig Hansen	Tammy Lapp-Harris	Leah Reynolds	Becki Wheeler
Alicia Heck	Jon Leet	Scott Ritter	Brea Zins

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Rachelle Anderson	Owen Halvorson	Kimberly Olson
Katie Ash	Heidi Henke	Jodi Pirkl
Molly Backhaus	Ryan Hoerner	Beth Posey
Grant Barnum	Rita Hoff	Lonna Quast
Lavata Becker	Char Huelsman	Mathew Reichert
Wade Becker	Chris Irwin	Derrick Rittenbach
Bonnie Bitz	Robert Johnson	Phyllis Rittenbach
Vince Bitz	Jennifer Jordan	Amber Sandness
Nicole Boustead	Ruth Julson	Linda Schlosser
Marge Brady	Mike Just	Kristin Schlosser-Eisenzimmer
Renee Brown	Angela Kluck	Heather Schmidt
Jim Christianson	Ken Knodel	Suzy Shook
Skip Duemeland	Dee Kubik	Aaron Stenberg
Nicole Eckroth	Al Kunick	Haley Stevahn
Mark Eggers	Shelly Lockard	Brittany Stuhlmiller
April Eide	Paige Mauch	Jane Thoele
Charlotte Erickson	Marc Menge	Ann Trom
Cathleen Feland	Cory Mowder	Noah VanVoorhis
Sue Feland	John Myers	Michelle Vetter
Den Na Lee Fewson	Melissa Myers	William Watson
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*(November 2, 2016)*

American Bank Center	Kirkwood Bank & Trust
America's Home Loans	Lady J's Catering
Bain Agency, Inc	Legacy Storage Solutions
Baymont Inn & Suites	Mahlum Goodhart, PC
BEK Communications Cooperative	Meridian Land Surveys
Bismarck Mandan Development Assoc	Midcontinent Communications
Bismarck Mandan Elks Lodge	N D Guaranty & Title Co.
Bismarck Mandan Home Builder's Assoc.	N D Housing Finance Agency
Bismarck Title Company	Plains Commerce Bank
Bismarck Tribune	Prime Property Inspections
BlackRidge Bank	Professional Property Inspections
BNC National Bank	Quality Title, Inc
Bremer Bank	Railway Credit Union
Capital Credit Union	Ramada Bismarck Hotel
Capitol City Advertising	Ramkota Hotel
Choice Financial	Reiten Television
Choice Financial Insurance	Rocky Gordon & Co.
Cornerstone Bank	Rubicon Mortgage Advisors
Dakota Awards	Security First Bank
Dakota Community Bank & Trust	Starion Financial
eLending Now	Superior Insurance Agency
First Community Credit Union	Terry M. Richter, State Farm Insurance
First International Bank & Trust	The Mortgage Company
Flash Printing	US Bank
FM Mortgage Corp	Vue Credit Union
Gate City Bank	Wells Fargo Home Mortgage
Horizon Financial Bank	

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Casey Chapman, Legal Counsel

# Bismarck Mandan Board of REALTORS®

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(November 2, 2016)

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Marge Brady  
Janel Buchholtz  
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Sarah Tarver  
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Jerry Voegele

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### Appraisalsmith

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Jessica Knutson  
Mathew Reichert  
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Jason Austad

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Duane Bentz  
Christopher Braun  
Donna Chommie  
Cindy Cooper  
Nicole Eckroth  
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Bradley Fettig  
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John Myers  
Desri Neether  
Renee Nettleton  
Pam Oase  
Kim Olson  
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# *Bismarck Mandan Board of REALTORS®*

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Kimberly Sundquist  
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Shirley Thomas  
Dale VanderVorst  
William Watson  
Tom Weisbeck  
Barb Were  
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### **Appraisals**

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Pat Huber  
George Yineman

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Bruce Knudson

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Wade Bachmeier  
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Caitlan Foley  
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Alma Heid  
Rita Hoff

Amy Hullet  
Daryl Kerzman  
Steve Kilen  
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Jennifer Jordan  
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Dennis Kaiser  
Brian Knoll  
Kayla Lang  
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Shelly Lockard  
Elmer Madler  
Joel Maixner  
Luke Monteith  
Chris Morris  
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Kristin Oban  
Mary Ohlhauser  
Carol Petersen  
Hal Peterson  
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Marlette Pittman  
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Linda Schlosser  
Patricia Schlosser  
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Eisenzimmer  
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Terry Stevahn  
Heather Stromme  
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Joe Ibach  
Corey Kost  
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# *Bismarck Mandan Board of REALTORS®*

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Todd Schmidt

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## **Northwest Realty Group**

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Bill Chaussee  
Jim Christianson  
Lunette Lipp Sando

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Sue Feland  
Daryn Fryer  
Chris Irwin  
Les Kern  
Bev Kocher  
Pat Maddock  
Crystal Neumann

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Darren Schmidt  
Jason Schmidt  
Mario Spasovski  
Kristyn Steckler  
Kendall Vetter  
Austin Vogel  
Jordan West

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## **Prince of Peace Realty**

Nick Choukalos

## **RE/MAX Capital**

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Bret Ruff  
Alice Schmalz

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Jeffrey Jonas

## **Retterath Real Estate**

Sandy Retterath

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Roxinne A. McPhail

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Sara Berger  
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Beth Boustead  
Hunt Boustead  
Nicole Boustead  
Cassie Bowers  
Marne Evanson  
William Gardner  
William Gardner  
James Goetz  
Heather Goldhammer  
Jeni Grunseth  
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Kilee Harmon  
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Monica Kirkeide  
Dawn Kopseng  
Pat Koski  
Shannon Koski  
Doug Larsen  
Dawn Leingang  
Brittany Leischner  
Mark Leischner  
Brenda Mattern  
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Chad Wachter  
Lisa Waldoch  
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Lori Doerr  
Daniel Eastgate  
Bob Johnson  
Kyle Leftwich  
Thomas Lies  
James Michela

Cory Mowder  
Blake Preszler  
Tanner Reidman  
Brenda Smith  
Kelsey Zottnick

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Mary Lou Horning  
Lynnae Weidner

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Wayne Wilson

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Marty Knudson

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### **DuchscherAppraisal**

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Shirley Dukart  
Angela Haverluk  
Doris Hoff  
Alissa Mack  
Tanna Reopelle

### **Home Buyers Marketing II**

Kris Visness

### **NAI Landmark**

Robyn Erlenbush  
Cameron Holt

### **RTM Group**

Ruth Mahan



# Bismarck Mandan Board of REALTORS®



**LIVE UNITED**

## United Way Backpack Program

Over 27,000 servings of food items were donated by Affiliate members – from individuals and companies, REALTORS® and real estate offices. The project included a challenge between Affiliates and REALTORS® to collect the most food items, transporting the donations to a storage garage, packing the bags, and delivering the bags to the schools in Mandan and Bismarck. Nearly 800 children benefited from this tremendous team effort.



## Go2 Bags for Students in Transition

Members stepped up with over 1,600 items for students in transition and an additional \$4,000 to purchase other items needed to help these students. Recipients of the program may be homeless, couch-surfing with friends, or living in a vehicle. Providing support for students during these difficult times gives them hope and encouragement for a brighter future.

North Dakota Association of Realtors®



**REALTOR®  
RING DAY**

REALTORS® and Affiliates supported the Salvation Army by ringing the bells at the kettles on North Dakota's REALTOR® Ring Day. One day each year, REALTORS® in 24 states band together to ring the bells at the

Salvation Army kettles in their communities. In 2015 the event brought in over \$10,400 in Bismarck-Mandan. Thank you to these special bell ringers:

### Aladdin Realty

Amy Splichal  
Mary Splichal

### Alliance Real Estate

Roxie Auck  
Terri Benson-Holmstrom  
Kamie Ensz  
Paul Everson  
Karin Haskell  
Alicia Heck  
Ray Heck  
Amy Helphrey  
Tim Herrmann

Arnie Kosobud  
Melissa McDaniel  
Sarah Tarver  
Jeff White

### Bianco Realty

Donna Chommie  
Dave Hoerner  
Char Huelsman  
Gayle Jangula  
Jim Jeromchek  
Fran Joersz  
Dee Kubik  
Judy Maslowski  
Tori Mathern

Pam Oase  
Kim Sundquist  
Amy Torgerson  
Dale VanderVorst  
Kevin Willis

### Century 21 Landmark Realty

Cam Bachmeier  
Edie Bachmeier  
Wade Bachmeier  
Charlotte Erickson  
Donna Haas  
Alma Heid  
Amy Hullet

Phil McKenzie  
Barb Orr & Lexi  
Gene Weekes  
Perry Weekes

### Century 21 Morrison Realty

Jackie Andahl  
Renee Brown  
Morgan Edmonson  
RJ Fischer  
Robin Gates  
Kevin Gutman  
Jeff Holte  
(continued next page...)

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Shelly Lockard  
Chris Morris &  
TayShaun  
Kristin & Journey Oban  
Jodi Pirkel  
Carol Petersen  
Dave Riedy  
Jerry Schlosser  
Kristin Schlosser-  
Eisenzimmer  
Tricia Schlosser  
Heather Schmidt  
Terry Stevahn & Haley  
Michelle Vetter  
Arlene Volk  
Ron Volk  
Shirley Voss  
Tom Wellin

## Elite Real Estate

Vicki Roller

## Integra Realty

Gail Flom  
Pam Hanson  
Tammy Lapp-Harris  
Jamie McLean  
Cathy VanMiddlesworth  
Amy Washkovick

## MSM Realty

Lori Peter  
Mary Shelkey-Miller

## North Dakota Real Estate Brokers

Janice Stein & Jenna Stein

## Oaktree, LLP, REALTORS®

Lavata Becker

## RE/MAX Capital

Beth Posey

## Trademark Realty

Kim Bortke  
Nicole Boustead & Lexi  
Joe Hillerson  
Dawn Leingang  
Lisa Waldoch

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Dan Eastgate  
Bob Johnson  
Kyle Leftwich  
Cory Mowder  
Blake Preszler  
Tanner Reidman  
Brenda Smith

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Josh Blikre  
LeAnn Westgard

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Annie Cameron  
Linda Carvell  
Tina Eisenbraun  
Paul Heinle  
Matt Larson  
Howard Malloy  
Roberta Richter  
Tami Stecher  
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Betty Kirschmann  
Marc Menge  
Jayme Renner

### Bremer Bank

Curtis Peterson

### Capital Credit Union

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Suzy Franklin

### Choice Financial

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Blair Sandy

### Cornerstone Bank

Philip Nelson

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Kristi Entzi  
Chris Fraser  
Rachel Kovash  
Mark Larson

Tae Mackner  
Lisa McMillan  
Stacey Nelson  
Cindy Schaaf  
Jason Stahl  
KerryAnn Thompson  
Debby Wisdom  
Cody Rebel

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Melissa Johannes  
Sierra Lee  
Jessica Nygaard  
Carri Riedinger  
Dean Rohrich  
Janet Sand

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Erika Drolc  
Calli Kaufman  
Casey Weninger  
Kristin Wollmuth

### First International Bank

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Madisen Bauer  
Dorena Blumhagen  
Nikki Kressen  
Dave Mason  
Allison Steffl  
Brad Thompson  
Dean Thiery  
FM Mortgage  
DeRicci Garfield

### Gate City Bank

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Jeremy Heilman  
Lynn Klein  
Lisa Liken  
Lacey Meuchel  
Karli Skjeret  
Tammy Skogen

### Horizon Bank

Deb Stoppler

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Nancy Willis

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Dave Flohr

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Jenna Herzig  
Jessica Holcomb  
Mary Kingsley  
Chelsey Legg  
Blair Picchietti  
Erin Schmitz

### Plains Commerce Bank

Brittany Stuhlmiller

### Quality Title Co.

Kayla Backman  
Brad Balerud  
Donna Mowder

### Railway Credit Union

Melanie DeSplinter  
Nikki Pokrywinski

### Rubicon Mortgage Advisors

Nate Watson

### Security First Bank

Brandy Coughlin  
Mathilda Goetz  
Sandy Telehey

### Superior Insurance

Heidi Rue

### US Bank

Adam Kaufman  
Marlene Krebsbach  
Becki Wheeler

### Wells Fargo

Rachel Forman  
Mike Gregory



DOING THE MOST GOOD

**In Memorium**

Please join us in remembering these members who passed away in 2016.

Dick Olson, Alliance Real Estate

Tracy Engelhorn, Oaktree, LLP, REALTORS®

**Bismarck Mandan Board of REALTORS®**

318 W Apollo Avenue, Bismarck, ND 58503

Phone: 701.255.0712

Fax: 701.223.8746

Web site: [www.bmbor.org](http://www.bmbor.org)

Public MLS site: [www.BismarckMandanHomes.com](http://www.BismarckMandanHomes.com)

Nancy – [nancy@bmbor.org](mailto:nancy@bmbor.org)

Heather – [heather@bmbor.org](mailto:heather@bmbor.org)

Robyn – [robyn@bmbor.org](mailto:robyn@bmbor.org)